Rebalancing Success in MLTSS – Lessons Learned from Three Health Plans

NASUAD HCBS Conference
August 28, 2018
Introductions & Overview

REBALANCING SUCCESS
National Spend on HCBS

Medicaid HCBS and Institutional LTSS Expenditures as a Percentage of Total Medicaid LTSS Expenditures, FY 1981-2016

Rebalancing by State

Medicaid HCBS Expenditures as a Percentage of Total Medicaid LTSS, by State, FY 2016

Pennsylvania, 48%
Ohio, 53%
Kansas, 57%

Centene Overview

**WHO WE ARE**

St. Louis
based company founded in Milwaukee in 1984

41,200 employees

#61
Fortune 500

#43 on Forbes’ Global
2000: Growth Champions List

#210
Fortune Global 500

#19 on Fortune’s
Change the World List

**WHAT WE DO**

31 states
with government sponsored healthcare programs

- Medicaid (25 states)
- Marketplace (16 States)
- Medicare (20 States)
- Correctional (12 States)

2 international markets

12.8 million members
includes 2.9 million TRICARE eligibles

~300 Product / Market Solutions
Centene’s LTSS & MMP Footprint

- 10 States, with over 300,000 members
- Largest MLTSS health plan in the U.S.

NM LTSS program starts 1/1/2019
IA LTSS program starts 7/1/2019
Today’s Panel

Laura Chaise
Vice President, LTSS & MMP
Centene Corporation

Anna Keith
Vice President, Community Relations & Marketing
Pennsylvania Health & Wellness

Ellen Lasalvia
Director, Long Term Care & Support Services
Buckeye Health Plan (OH)

Stephanie Rasmussen
Vice President, Long Term Care & Support Services
Sunflower Health Plan (KS)
Lessons Learned

REBALANCING SUCCESS
Buckeye Health Plan

• 20,979 members in MyCare Ohio (Medicare-Medicaid Plan / LTSS)
  • 3,250 currently in nursing facilities
  • 4,850 currently in HCBS programs

• 330 transitions since 2015

• Strategies to promote community transitions
  • Leveraging Data
  • Coordination with Care Management Partners
Sunflower Health Plan

- 12,600 members in Managed Long Term Services and Supports
  - 3,300 currently in nursing facilities / institutional settings
  - 9,300 currently in HCBS

- 680 transitions since 2014

- ICF/ID Facility Closures and I/DD-specific transition supports

- Strategies to promote community transitions
  - Value-Based Arrangements
  - Person-Centered Planning
Pennsylvania Health & Wellness

• 21,500 members in Community HealthChoices
  • 3,700 currently in nursing facilities
  • 2,700 currently in HCBS programs

• 95 transitions since January 1, 2018

• Strategies to promote community transitions
  • Community Partners
  • Housing Innovations
REBALANCING SUCCESS

Discussion
Questions for the Panel

• How does your state’s program or benefit design promote community transitions? What policies or practices has your state implemented to promote rebalancing?

• What opportunities do health plans have to move the needle on rebalancing?

• What barriers have you faced in helping members transition and how have you overcome them?

• How do you measure success?
Questions?

REBALANCING SUCCESS